

**Wailea Fairway Villas Association**  
**Statement of Assets, Liabilities, and Members' Equity**  
**May 31, 2011 and 2010**

**Assets**

	<b>2011</b>	<b>2010</b>
<b>CURRENT ASSETS</b>		
Ckg - MOO #281501241 @ 0.25% APR	\$ 151,556.54	\$ 59,935.09
MMkt - MOO Savings #281802119 @ .58% APR	65,734.37	100,636.70
Petty Cash	<u>1,000.00</u>	<u>1,000.00</u>
<b>Subtotal - Cash</b>	<u>218,290.91</u>	<u>161,571.79</u>
<b>ACCOUNTS RECEIVABLES</b>		
A/R - Owners Balances (A)	80,418.07	123,944.13
A/R - Act 48 & Collections (B)	28,297.46	0.00
Allowance for Bad Debts (C)	(72,269.05)	(45,030.02)
A/R - Other	<u>1,457.28</u>	<u>161.19</u>
<b>Subtotal - Accounts Receivable</b>	<u>37,903.76</u>	<u>79,075.30</u>
<b>OTHER ASSETS</b>		
Prepaid Int./Expns	3,980.29	0.00
Prepaid Medical	919.88	829.92
Unexpired Insurance	<u>66,458.97</u>	<u>68,534.00</u>
<b>Subtotal - Other Assets</b>	<u>71,359.14</u>	<u>69,363.92</u>
<b>REPLACEMENT RESERVES ACCOUNTS</b>		
MMkt - MSSB Reserves #5507105319339 @ 0.01%	5.00	71,490.55
MMkt - MOO Reserves #281802640 .55% APR	33,383.12	0.00
MOO - Reserve - CD - Exp 11/25/11 @ 1.19%	51,492.88	50,694.29
MOO - Reserve - CD - Exp. 10/07/11 .75%	50,062.71	0.00
MOO - Reserve - CD - Exp. 03/07/12 .85%	50,071.08	0.00
MOO - Reserve - CD - Exp. 5/17/12 .85%	<u>80,000.00</u>	<u>0.00</u>
<b>Subtotal - Replacement Reserves</b>	(F) <u>265,014.79</u>	<u>122,184.84</u>
<b>TOTAL ASSETS</b>	<u>\$ 592,568.60</u>	<u>\$ 432,195.85</u>

**Wailea Fairway Villas Association**  
**Statement of Assets, Liabilities, and Members' Equity**  
**May 31, 2011 and 2010**

**Liabilities and Fund Balances**

	2011	2010
<b>CURRENT LIABILITIES</b>		
A/P - Trade (E)	\$ 22,631.28	\$ 92,852.01
Owner Prepayments (D)	37,723.05	29,553.14
Accrued General Excise Tx	<u>491.06</u>	<u>664.13</u>
<b>Subtotal Current Liabilities</b>	<u>60,845.39</u>	<u>123,069.28</u>
<b>TOTAL LIABILITIES</b>	<u>60,845.39</u>	<u>123,069.28</u>
 <b>MEMBERS' EQUITY</b>		
Unrestricted Members' Equity	266,708.42	186,941.73
Restricted Members' Equity (F)	<u>265,014.79</u>	<u>122,184.84</u>
<b>Total Members' Equity</b>	<u>531,723.21</u>	<u>309,126.57</u>
 <b>TOTAL LIABILITIES AND MEMBERS' EQUITY</b>	 <u>\$ 592,568.60</u>	 <u>\$ 432,195.85</u>

**Wailea Fairway Villas Association**  
**Statement of Revenues, Expenses and Changes in Members' Equity**  
**Actual vs. Budget**  
**For the 1 Month and 5 Months Ended May 31, 2011**

	CURRENT MONTH				YEAR TO DATE				BUDGET	
	Actual	%	Budget	Variance	Actual	%	Budget	Variance	Annual	Unexpended
<b>Revenues</b>										
<b>Membership Income</b>										
405 - Maintenance Fees	\$ 67,330.80	80.0	\$ 67,331	\$ (0)	\$ 336,654.00	62.1	\$ 336,654	\$ 0	\$ 807,970	\$ 471,316
406 - Statutory Reserve	15,083.20	17.9	15,083	0	75,416.00	13.9	75,416	0	180,998	105,582
410 - Special Assessment	0.00	0.0	0	0	41,207.00	7.6	41,207	0	82,414	41,207
415 - Delinquent Owners Late Fees	692.49	0.8	100	592	3,746.17	0.7	500	3,246	1,200	(2,546)
416 - Delinquent Owners Interest	765.06	0.9	75	690	3,982.10	0.7	375	3,607	900	(3,082)
418 - Insurance Evidence Fine	100.00	0.1	0	100	900.00	0.2	0	900	0	(900)
425 - House Rule Violations	0.00	0.0	0	0	75.00	0.0	0	75	0	(75)
475 - Maint.Fee Prev Written Off	0.00	0.0	0	0	20,926.58	3.9	0	20,927	0	(20,927)
<b>Total Membership Income</b>	<b>83,971.55</b>	<b>99.7</b>	<b>82,589</b>	<b>1,383</b>	<b>482,906.85</b>	<b>89.1</b>	<b>454,152</b>	<b>28,755</b>	<b>1,073,482</b>	<b>590,575</b>
<b>Non-Membership Income</b>										
430 - Interest Income	69.62	0.1	34	36	318.62	0.1	170	149	408	89
431 - Reserve Interest Income	144.04	0.2	694	(550)	618.47	0.1	3,469	(2,851)	8,325	7,707
480 - Gain on Sale of Asset	0.00	0.0	0	0	57,952.14	10.7	0	57,952	0	(57,952)
499 - Other Income	0.00	0.0	0	0	140.00	0.0	0	140	0	(140)
<b>Total Non-Membership Income</b>	<b>213.66</b>	<b>0.3</b>	<b>728</b>	<b>(514)</b>	<b>59,029.23</b>	<b>10.9</b>	<b>3,639</b>	<b>55,390</b>	<b>8,733</b>	<b>(50,296)</b>
<b>Total Revenues</b>	<b>84,185.21</b>	<b>100.</b>	<b>83,317</b>	<b>868</b>	<b>541,936.08</b>	<b>100.</b>	<b>457,791</b>	<b>84,145</b>	<b>1,082,215</b>	<b>540,279</b>
<b>Operating Expenses</b>										
<b>Administration Expenses</b>										
620 - Bad Debts	0.00	0.0	3,800	(3,800)	144.54	0.0	19,000	(18,855)	45,600	45,455
625 - Bank Charges/Merchant Fees	40.00	0.0	0	40	60.00	0.0	0	60	0	(60)
645 - Dues & Subscriptions	0.00	0.0	48	(48)	522.00	0.1	240	282	576	54
710 - Meetings	0.00	0.0	217	(217)	1,053.71	0.2	1,083	(29)	2,600	1,546
715 - Office/Administration	90.04	0.1	333	(243)	2,977.37	0.5	1,667	1,310	4,000	1,023
720 - Operating Supplies	0.00	0.0	100	(100)	124.45	0.0	500	(376)	1,200	1,076
<b>Total Administration Exp</b>	<b>130.04</b>	<b>0.2</b>	<b>4,498</b>	<b>(4,368)</b>	<b>4,882.07</b>	<b>0.9</b>	<b>22,490</b>	<b>(17,608)</b>	<b>53,976</b>	<b>49,094</b>
<b>Employee Costs</b>										
610 - Auto	92.30	0.1	100	(8)	461.50	0.1	500	(39)	1,200	739
648 - Education & Seminars *	60.00	0.1	21	39	60.00	0.0	104	(44)	250	190
651 - Emp/Ben.-Bonuses	0.00	0.0	209	(209)	0.00	0.0	1,045	(1,045)	2,508	2,508
653 - Emp/Ben.-Medical	919.88	1.1	966	(46)	5,429.32	1.0	4,830	599	11,592	6,163
775 - Salaries & Wages	8,052.97	9.6	8,058	(5)	39,563.36	7.3	40,292	(729)	96,700	57,137
801 - P/R Insurance - TDI & WC	214.42	0.3	380	(166)	2,721.34	0.5	1,901	820	4,562	1,841
802 - Taxes - Payroll	623.12	0.7	904	(281)	4,415.68	0.8	4,520	(104)	10,848	6,432
812 - Uniforms *	357.99	0.4	0	358	357.99	0.1	0	358	0	(358)
<b>Total Employee Costs</b>	<b>10,320.68</b>	<b>12.3</b>	<b>10,638</b>	<b>(317)</b>	<b>53,009.19</b>	<b>9.8</b>	<b>53,192</b>	<b>(183)</b>	<b>127,660</b>	<b>74,651</b>

**Wailea Fairway Villas Association**  
**Statement of Revenues, Expenses and Changes in Members' Equity**  
**Actual vs. Budget**  
**For the 1 Month and 5 Months Ended May 31, 2011**

	CURRENT MONTH				YEAR TO DATE				BUDGET	
	Actual	%	Budget	Variance	Actual	%	Budget	Variance	Annual	Unexpended
<b>Insurance Expense</b>										
677 - Ins. - Bond	38.25	0.0	38	0	191.25	0.0	191	0	459	268
679 - Ins. - Dir./Officers	130.17	0.2	124	6	626.17	0.1	620	6	1,488	862
680 - Ins. - Package	5,534.69	6.6	5,327	208	26,221.57	4.8	26,635	(413)	63,923	37,701
683 - Ins. - CGL	427.97	0.5	428	(0)	2,139.85	0.4	2,140	(0)	5,135	2,995
684 - Ins. - Umbrella	<u>221.58</u>	<u>0.3</u>	<u>216</u>	<u>6</u>	<u>1,070.58</u>	<u>0.2</u>	<u>1,078</u>	<u>(7)</u>	<u>2,588</u>	<u>1,517</u>
<b>Total Insurance Expenses</b>	<b>6,352.66</b>	<b>7.5</b>	<b>6,133</b>	<b>220</b>	<b>30,249.42</b>	<b>5.6</b>	<b>30,664</b>	<b>(415)</b>	<b>73,593</b>	<b>43,344</b>
<b>Professional Services</b>										
705 - Management Fee	3,536.00	4.2	3,536	0	17,680.00	3.3	17,680	0	42,432	24,752
731 - Prof.Svc.- Audit	0.00	0.0	173	(173)	2,083.00	0.4	867	1,216	2,080	(3)
732 - Prof.Svc.- Legal	1,017.18	1.2	1,200	(183)	1,602.09	0.3	6,000	(4,398)	14,400	12,798
734 - Prof.Svc.- Y/E Acctng.	<u>0.00</u>	<u>0.0</u>	<u>83</u>	<u>(83)</u>	<u>1,000.00</u>	<u>0.2</u>	<u>417</u>	<u>583</u>	<u>1,000</u>	<u>0</u>
<b>Total Professional Exp</b>	<b>4,553.18</b>	<b>5.4</b>	<b>4,992</b>	<b>(439)</b>	<b>22,365.09</b>	<b>4.1</b>	<b>24,964</b>	<b>(2,599)</b>	<b>59,912</b>	<b>37,547</b>
<b>Repairs &amp; Maint Expenses</b>										
702 - AOA0 Maint Fee Exp *	605.00	0.7	0	605	3,932.50	0.7	0	3,933	0	(3,933)
746 - R/M - Buildings	542.71	0.6	1,333	(790)	6,136.26	1.1	6,667	(531)	16,000	9,864
750 - R/M - Equipment	0.00	0.0	250	(250)	100.00	0.0	1,250	(1,150)	3,000	2,900
752 - R/M - Fire Equip.	0.00	0.0	104	(104)	0.00	0.0	518	(518)	1,244	1,244
753 - R/M - Landscape Upgrades *	1,269.41	1.5	1,000	269	6,186.13	1.1	5,000	1,186	12,000	5,814
754 - R/M - Grounds *	687.50	0.8	250	438	970.83	0.2	1,250	(279)	3,000	2,029
755 - R/M - Grounds Contractor	16,400.00	19.5	16,900	(500)	82,000.00	15.1	84,500	(2,500)	202,800	120,800
756 - R/M - Irrigation	162.36	0.2	167	(5)	482.05	0.1	833	(351)	2,000	1,518
760 - R/M - Pest Control	270.50	0.3	270	1	1,348.34	0.2	1,350	(2)	3,240	1,892
762 - R/M - Pool, Spa, BBQ	0.00	0.0	167	(167)	729.57	0.1	833	(103)	2,000	1,270
764 - R/M - Refuse Collection	2,186.84	2.6	2,319	(132)	10,934.20	2.0	11,596	(662)	27,830	16,896
765 - R/M - Rental Unit	0.00	0.0	0	0	664.21	0.1	0	664	0	(664)
767 - R/M - Security Contract	677.08	0.8	1,036	(359)	3,385.40	0.6	5,180	(1,795)	12,432	9,047
769 - R/M - Towing	<u>0.00</u>	<u>0.0</u>	<u>100</u>	<u>(100)</u>	<u>0.00</u>	<u>0.0</u>	<u>500</u>	<u>(500)</u>	<u>1,200</u>	<u>1,200</u>
<b>Total Repairs &amp; Maint Exp</b>	<b>22,801.40</b>	<b>27.1</b>	<b>23,896</b>	<b>(1,095)</b>	<b>116,869.49</b>	<b>21.6</b>	<b>119,477</b>	<b>(2,608)</b>	<b>286,746</b>	<b>169,877</b>
<b>Tax Expenses</b>										
796 - Taxes - Gen. Excise	70.85	0.1	36	35	739.26	0.1	180	559	432	(307)
940 - Federal Income Taxes	0.00	0.0	135	(135)	0.00	0.0	675	(675)	1,620	1,620
945 - State Income Taxes	<u>0.00</u>	<u>0.0</u>	<u>40</u>	<u>(40)</u>	<u>0.00</u>	<u>0.0</u>	<u>200</u>	<u>(200)</u>	<u>480</u>	<u>480</u>
<b>Total Tax Expenses</b>	<b>70.85</b>	<b>0.1</b>	<b>211</b>	<b>(140)</b>	<b>739.26</b>	<b>0.1</b>	<b>1,055</b>	<b>(316)</b>	<b>2,532</b>	<b>1,793</b>
<b>Utility Expense</b>										
826 - Util. - Cable TV	3,675.57	4.4	3,786	(110)	18,377.85	3.4	18,930	(552)	45,432	27,054
828 - Util. - Electric	3,612.93	4.3	3,499	114	20,122.06	3.7	17,493	2,629	41,984	21,862
830 - Util. - Gas	0.00	0.0	65	(65)	142.92	0.0	325	(182)	780	637
832 - Util. - Sewer	4,225.00	5.0	4,652	(427)	21,125.35	3.9	23,260	(2,135)	55,824	34,699

**Wailea Fairway Villas Association**  
**Statement of Revenues, Expenses and Changes in Members' Equity**  
**Actual vs. Budget**  
**For the 1 Month and 5 Months Ended May 31, 2011**

	CURRENT MONTH				YEAR TO DATE				BUDGET	
	Actual	%	Budget	Variance	Actual	%	Budget	Variance	Annual	Unexpended
834 - Util. - Telephone	124.54	0.1	266	(141)	1,146.18	0.2	1,329	(183)	3,189	2,043
838 - Util. - Water	<u>6,642.00</u>	<u>7.9</u>	<u>7,888</u>	<u>(1,246)</u>	<u>33,210.50</u>	<u>6.1</u>	<u>39,440</u>	<u>(6,230)</u>	<u>94,656</u>	<u>61,446</u>
<b>Total Utility Expenses</b>	<b>18,280.04</b>	<b>21.7</b>	<b>20,156</b>	<b>(1,876)</b>	<b>94,124.86</b>	<b>17.4</b>	<b>100,777</b>	<b>(6,652)</b>	<b>241,865</b>	<b>147,740</b>
<b>Reserves &amp; Other Exp</b>										
915 - Statutory Reserves	15,083.20	17.9	15,083	0	75,416.00	13.9	75,415	1	180,996	105,580
916 - Reserves Interest	144.04	0.2	694	(550)	618.47	0.1	3,469	(2,851)	8,325	7,707
965 - Operating Contingencies	<u>0.00</u>	<u>0.0</u>	<u>3,883</u>	<u>(3,883)</u>	<u>0.00</u>	<u>0.0</u>	<u>19,415</u>	<u>(19,415)</u>	<u>46,596</u>	<u>46,596</u>
<b>Total Reserve &amp; Other Exp</b>	<b><u>15,227.24</u></b>	<b><u>18.1</u></b>	<b><u>19,660</u></b>	<b><u>(4,433)</u></b>	<b><u>76,034.47</u></b>	<b><u>14.0</u></b>	<b><u>98,299</u></b>	<b><u>(22,265)</u></b>	<b><u>235,917</u></b>	<b><u>159,883</u></b>
<b>Total Operating Expenses and Reserve Allocation</b>	<b><u>77,736.09</u></b>	<b><u>92.3</u></b>	<b><u>90,184</u></b>	<b><u>(12,448)</u></b>	<b><u>398,273.85</u></b>	<b><u>73.5</u></b>	<b><u>450,918</u></b>	<b><u>(52,644)</u></b>	<b><u>1,082,201</u></b>	<b><u>683,927</u></b>
<b>Total Revenue Over Exp</b>	<b><u>\$ 6,449.12</u></b>	<b><u>7.7</u></b>	<b><u>\$ (6,867)</u></b>	<b><u>\$ 13,316</u></b>	<b><u>143,662.23</u></b>	<b><u>26.5</u></b>	<b><u>\$ 6,873</u></b>	<b><u>\$136,789</u></b>	<b><u>\$ 14</u></b>	<b><u>\$ (143,648)</u></b>
<b>Beginning Members' Equity</b>					<u>123,046.19</u>					
<b>Ending Members' Equity</b>					<u>\$ 266,708.42</u>					

\* see attached page 15 - Schedule VI for details